

## Alessandro Commito

### SPECIALTIES

Innovation investing and commercialisation. Identification of new-technology investment opportunities for high growth and economic and financial return. New company formation, investment & growth. Venture capital & technology portfolio management. Leadership of large, cross-functional and cross-international teams for business innovation in industries

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### WORK EXPERIENCE

- 2010-2016 IMPERIAL INNOVATIONS  
Senior Technology Executive for Automotive, Aerospace, Oil & Gas, Energy, Chemicals, Mining & ICT industries  
New technology identification, protection, evaluation, development and commercialisation through licensing and new company formation, investment and growth  
Generating, negotiating and leading industrial programmes in partnership with industrial players to develop and implement innovative technologies  
Generating, negotiating and closing licensing deals of innovative technologies
- 2011-2016 HEXXCELL Ltd  
Non-Executive Director  
Hexxcell operates in high-tech heat transfer for oil & gas industry. Advised on its sustainable growth and create opportunities through technology development and commercialisation with key industrial players
- 2011-2014 IMPERIAL COLLEGE LONDON  
Tutor of "Intellectual property and its importance to researchers" for Academics, PhD and Master's students
- 2009-2010 SOUTHSIDE THERMAL SCIENCES (STS) Ltd  
Marketing Director  
STS produces sensor solutions for condition monitoring in harsh environments such as those inside engines and power generation systems
- 2007-2008 FPT INDUSTRIAL  
Assistant Diesel Engine-Platform Director / Engine Programme Manager
- 1999-2007 FIAT AVIO – AVIO  
Business developer for aero-engine customers – Engineering & Commercial Business Unit
- 1998-1999 VALEO  
Project manager of automotive air conditioning systems
- 1997-1998 FERRARI S.p.A.  
Internship - Leader of research project in collaboration with the Polytechnic of Turin
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### EDUCATION

- 2008-2009 Imperial College Business School, London, UK  
MBA – with a focus on investment finance  
Thesis on Strategic Entrepreneurships for the formulation of a breakout strategy for achieving accelerated and sustainable business growth
- 1992-1998 Polytechnic of Turin, Italy  
Master's Degree – Mechanical Engineering (Five-year standard course)  
Thesis developed at Ferrari S.p.A
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### ADDITIONAL ACTIVITIES

- Chartered Engineer with the Italian Professional Order
- Testimonial of Polytechnic of Turin's Alumni Association
- Alumnus of the Imperial College Business School London.
- Member of the Imperial College Business School Finance Network.
- Member of the Private Equity and Venture Capital Club during MBA
- Invited speaker to share commercialisation successes as part of MBA at Imperial College Business School London
- Invited panel member on commercialisation and intellectual property exploitation at Trieste NEXT
- Invited speaker at Unione Industriale Torino's round table on Manufacturing Reshoring
- Presented success cases of new technologies commercialisation and start-ups investment and growth at Confindustria's visit at the Imperial College Business School
- Interest in social innovation and social entrepreneurship